

# Stakeholder Collaboration

## Course Outline

Recommended cohort  
of 12-18 participants

**4**  
hours

### Learning Outcomes

On completion of this workshop, participants will be able to...

- Describe what collaboration with stakeholders looks like in practice
- Understand the drivers and barriers to collaboration with stakeholders
- Have insight into their current relationships with key stakeholders
- Develop a personal stakeholder engagement action plan to implement back in the workplace

### Pre-work

- Participants identify their top 5 stakeholders with whom they should engage in collaborative behaviours
- Participants to identify a situation in which they either a) experienced or witnessed effective collaboration with a stakeholder; or b) there was not effective collaboration with a stakeholder

### Workshop Outline

#### 1. Exploration of the 'what' and 'why' of collaboration with stakeholders

- What does effective collaboration with stakeholders look like in practice?
- What are the benefits of collaboration with stakeholders?
- What are the downsides of not collaborating?

#### 2. 'Who' do we need to engage and collaborate with?

- Mapping and analysis of participant's key stakeholders

#### 3. Using experience to develop a model of stakeholder engagement

- Using appreciative inquiry the group builds a collective model of stakeholder engagement through collaboration, exploring barriers, drivers and tools/methods used

#### 4. Individual analysis, reflection and planning

- Individuals use the model created by the group to make sense of their current stakeholder relationships
- Individuals develop action plans and share with the group

#### 5. Next steps

- Participants discuss their learnings and plans with their Manager
- Participants implement their action plans and reflect on progress

